STATE OF NEVADA OFFICE OF THE SECRETARY OF STATE SECURITIES DIVISION 555 EAST WASHINGTON AVE, SUITE 5200 LAS VEGAS, NEVADA 89101

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In the Matter of:

BEACON BAY ASSET MANAGEMENT LLC, CRD No. 142207; and GLEN THOMAS KLUPSAK, CRD No. 4645481,

ADMINISTRATIVE CONSENT ORDER

File Nos. <u>I16-218</u>

Respondents.

TO: Beacon Bay Asset Management LLC c/o James V. Willis, Managing Member 13047 West Fetlock Trail Peoria, AZ 85383-7605

TO: Glen Thomas Klupsak P.O. Box 4355 Incline Village, NV 89450 NEVADA SECRETARY OF STATE
SECURITIES DIVISION

DATE FILED:

07-31-2018

By Mi X. Se

WHEREAS, Beacon Bay Asset Management LLC ("Beacon Bay"), CRD No. 142207, is an Arizona-based investment adviser which is not licensed as an investment adviser in the State of Nevada;

WHEREAS, Glen Thomas Klupsak ("Klupsak"), CRD No. 4645481, is an investment adviser representative of Beacon Bay transacting business in the State of Nevada without being licensed in the State of Nevada as a representative of an investment adviser;

WHEREAS, the Securities Division of the Nevada Secretary of State ("Division"), pursuant to the Division's regulatory responsibilities under Nevada's Uniform Securities Act ("Act"), codified in Chapter 90 of the Nevada Revised Statutes ("NRS"), conducted an investigation into Respondents' investment advisory business in the State of Nevada;

WHEREAS, based on the facts and circumstances revealed during the course of the Division's inspection, the Division has concluded that Beacon Bay was required to be licensed as an investment adviser and Klupsak was required to be licensed as a representative of an investment adviser in the State of Nevada;

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WHEREAS, Respondents advised the Division of their agreement to resolve the aforementioned failures to obtain licenses to transact business as an investment adviser and as a representative of an investment adviser in the State of Nevada on the terms specified in this Administrative Consent Order ("Order");

WHEREAS, Beacon Bay has cooperated with the Division's investigation by responding to inquiries and providing documentary evidence;

WHEREAS, Respondents have advised the Division of their agreement to resolve the above failures to comply with the requirements in the State of Nevada on the terms specified in this Order; and

WHEREAS, Respondent elects to permanently and expressly waive any right to a hearing and appeal under the Act and/or to seek judicial review under the Nevada Administrative Procedures Act, codified in NRS Chapter 233B, with respect to this Order.

NOW THEREFORE, the Administrator of the Division, pursuant to the Act, hereby enters this Order:

I.

FINDINGS OF FACT

- 1. Beacon Bay is an Arizona-based investment adviser licensed in multiple states, but not licensed as an investment adviser in the State of Nevada.
- 2. On or about February 15, 2013, Beacon Bay applied for a license to be an investment adviser in the State of Nevada, but that application was deemed abandoned after Beacon Bay failed to respond to further requests for information relating to the application.
- 3. Klupsak has been licensed as an investment adviser representative of Beacon Bay in the State of California since May 16, 2013. However, Klupsak has not been licensed as an investment adviser representative of Beacon Bay in the State of Nevada.
- 4. Klupsak has been transacting business as a representative of an investment adviser from his residence located in Incline Village, Nevada, since 2013.
- 5. The Form U4 that Beacon Bay filed on behalf of Klupsak indicated that his office of employment and residential addresses were in Incline Village, Nevada.

- 6. In addition, Beacon Bay's website indicated that the firm has a Nevada office in addition to its Arizona office.
- 7. Klupsak's employment with Beacon Bay was voluntarily terminated as of August 1, 2017.

II.

CONCLUSIONS OF LAW

- 1. The Division has jurisdiction over this matter pursuant to the Act, which authorizes the Division to regulate an entity or person acting as an investment adviser. Specifically, NRS 90.630 allows the Division, through its Administrator, to take action against a person if it violates any provision of the Act or any regulation adopted or issued under said Act.
- 2. NRS 90.330(1) provides: "[i]t is unlawful for any person to transact business in this State as an investment adviser or as a representative of an investment adviser unless licensed or exempt from licensing under this chapter."
- 3. Beacon Bay violated NRS 90.330(1) by transacting business as an investment adviser in the State of Nevada through Klupsak without having an investment adviser license.
- 4. Klupsak violated NRS 90.330(1) by transacting business as a representative of an investment adviser in the State of Nevada without being licensed as a representative of an investment adviser.

III.

ORDER

Finding the following appropriate and in the public interest, and on the basis of the Findings of Facts, Conclusions of Law, and Respondents' consent to the entry of this Order,

IT IS HEREBY ORDERED:

- 1. Respondents will cease from violating the Act and any regulations adopted thereunder and will comply with said Act and such regulations.
- 2. Respondents shall jointly and severally pay the Nevada Secretary of State a civil penalty in the total amount of Five Thousand Dollars and No Cents (\$5,000.00), of which Two Thousand Five Hundred Dollars and No Cents (\$2,500.00) is payable on or before this Order is

executed and Two Thousand Five Hundred Dollars and No Cents (\$2,5000.00) shall be paid on or before October 5, 2018.

- 3. Beacon Bay shall also pay the Nevada Secretary of State the amount of Two Hundred Twenty Dollars and Seven Cents (\$220.07) on or before this Order is executed for its fee for the inspection of records performed under NRS 90.410.
- 4. In consideration, the Division will not pursue any further action, other than as set forth in this Order, against Respondents in connection with the subject matter of this Order.
- 5. Nothing in this Order shall be construed as a waiver of the Division's right to investigate and pursue any violations by Respondents in connection with any actions other than the actions as set forth herein.
- 6. This Order shall be effective as of the date on which it is signed by the Administrator as set forth below.

DATED this 3 day of July , 2018

BY ORDER OF THE ADMINISTRATOR
Office of the Nevada Secretary of State, Securities Division

DIANA J. FOLEY

Securities Administrator

CONSENT TO ENTRY OF ADMINISTRATIVE ORDER

Beacon Bay Asset Management LLC ("Beacon Bay") by and through its authorized representative, hereby acknowledges that it has been served with a copy of this Administrative Consent Order ("Order"), has read the foregoing Order, is aware of it rights to a hearing and appeal in this matter, and has waived the same.

Beacon Bay, by and through its authorized representative, admits the jurisdiction of the Securities Division of the Office of the Secretary of State, State of Nevada ("Division"), and consents to entry of this Order by the Administrator of the Division as settlement of the issues contained in this Order.

Beacon Bay, by and through its authorized representative, states that no promise of any kind or nature, other than the consideration set forth in the Order, was made to it to induce it to enter into this Order and that it has entered into this Order voluntarily.

James V. Willis represents that he is the authorized representative of Beacon Bay, and that as such, he has been authorized by Beacon Bay to enter into this Order for and on its behalf.

Beacon Bay Asset Management LLC

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Subscribed and sworn to before me day of \

MOLLY K PALO Notary Public - Arizona Maricopa County

CONSENT TO ENTRY OF ADMINISTRATIVE ORDER

Glen Thomas Klupsak ("Klupsak") hereby acknowledges that it has been served with a copy of this Administrative Consent Order ("Order"), has read the foregoing Order, is aware of his rights to a hearing and appeal in this matter, and has waived the same.

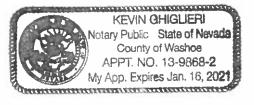
Klupsak admits the jurisdiction of the Securities Division of the Office of the Secretary of State, State of Nevada ("Division"), and consents to entry of this Order by the Administrator of the Division as settlement of the issues contained in this Order.

Klupsak states that no promise of any kind or nature, other than the consideration set forth in the Order, was made to him to induce him to enter into this Order and that he has entered into this Order voluntarily.

Subscribed and swom to before me

On this 12 day of Tuly
By Glenn Thomas Klopsak

Notary Public, in and for the County of washer, State of Nevada



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NEVADA SECRETARY OF STATE

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